

MONROE COUNTY BOARD OF COUNTY COMMISSIONERS

CONTRACT SUMMARY

Contract with: Bellsouth Contract # _____
 Effective Date: 3/15/07
 Expiration Date: 3/15/09

Contract Purpose/Description:
TDC is requesting ratification from BOCC to TDC approval to extend agreement with Bellsouth for TDC phone service for two additional years (March 15, 2007 – March 15, 2009).

Contract Manager: Maxine Pacini 3523 TDC # 3
 (Name) (Ext.) (Department/Stop #)

for BOCC meeting on 5/16/07 Agenda Deadline 5/1/07

CONTRACT COSTS

Total Dollar Value of Contract: \$ 45,000 Current Year Portion: \$ _____
 Budgeted? Yes No Account Codes : 115-75035-530340-T75M-230X-530340
 Grant: \$ _____ 410
 County Match: \$ _____

ADDITIONAL COSTS

Estimated Ongoing Costs: \$ _____/yr For: _____
 (Not included in dollar value above) (eg. maintenance, utilities, janitorial, salaries, etc.)

CONTRACT REVIEW

	Date In	Changes Needed	Reviewer	Date Out
Division Director	<u>3/29/07</u>	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	<u>M. Stewart</u>	<u>3/29/07</u>
Risk Management	<u>3/29/07</u>	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	<u>M. Stewart</u>	<u>3/29/07</u>
O.M.B./Purchasing	<u>3/29/07</u>	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	<u>F. P. ...</u>	<u>3/29/07</u>
County Attorney	<u>3/23/07</u>	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	<u>Amf S. Grimsley</u>	<u>3/28/07</u>

Comments: _____

Pacini-Maxine

From: Cordal, Elena [Elena.Cordal@bellsouth.com]
Sent: Tuesday, March 20, 2007 2:44 PM
To: Maxine Pacini
Subject: FW: TDC option to Extend Contract for 2 years-UVG ORDER COMPLETION E-MAIL
Attachments: MONROE COUNTY.xls

Maxine,

The long distance contract has been extended for another two years. The new expiration date is 3/15/09. Please let me know if you have any questions. Thank you so much.

Elena

Elena Cordal
National Account Executive
AT&T Business Systems
7650 Northwest 19th Street, Suite 600
Miami, FL 33126
OFC: (305) 569-7292
FAX: (305) 569-7392
Elena.Cordal@BellSouth.com

If you have received this E-Mail in error or if you do not wish to receive any future commercial electronic messages from at&t Business Systems, reply to this message with "UNSUBSCRIBE" as the only word in the subject line.

From: Richardson, Gwendalyn
Sent: Tuesday, March 20, 2007 11:18 AM
To: Moland, Cathy A.; Amos, Patreece
Cc: Complex Business Contract Admin; Cordal, Elena; Croft, Michelle
Subject: TDC option to Extend Contract for 2 years-UVG ORDER COMPLETION E-MAIL

UVG ORDER COMPLETION E-MAIL

Customer: MONROE COUNTY TOURISM DEVELOPMENT COUNCIL

CUSTOMERS ACCT #'S	ORION ORDER #
SEE ATTACHED SPREADSHEET	SEE ATTACHED SPREADSHEET

The following changes have been made in Orion:

TYPE OF CHANGE: RENEWAL

SIGNED DATE: 03/15/07

AMENDMENT SIGNED DATE: N/A

SIGNED NAME: HAROLD WHEELER

AMENDMENT SIGNED NAME: N/A

TERM/VOLUME RATE: 24/\$1000

ADDED PROMO(S): SHORTFALL

DISCONNECTED PROMO(S): N/A

- Amendments keep their original sign date and signature.

Thank you,

Gwendalyn Richardson
Quality Assurance Manager
AT&T Business Systems
Ph: 404-745-6025
Fax: 404-745-6406
Gwendalyn.Richardson@ATT.COM

From: Moland, Cathy A.
Sent: Tuesday, March 20, 2007 10:13 AM
To: Richardson, Gwendalyn; Amos, Patreece
Cc: Complex Business Contract Admin; Cordal, Elena; Croft, Michelle
Subject: TDC option to Extend Contract for 2 years

Gwen/Patreece,

Please find attached the CPA Checklist for Monroe County Tourism Development Council.

Thank you for your time and assistance.

Regards,
Cathy Moland
Contract Compliance
678-587-5329

From: Cordal, Elena
Sent: Monday, March 19, 2007 1:48 PM
To: Complex Business Contract Admin
Subject: FW: TDC option to Extend Contract for 2 years

I need to know the status of this request. Please call me at the phone number below to let me know what is going on.

THANK YOU,

Elena Cordal
National Account Executive
AT&T Business Systems
7650 Northwest 19th Street, Suite 600
Miami, FL 33126
OFC: (305) 569-7292
FAX: (305) 569-7392
Elena.Cordal@BellSouth.com

3/20/2007

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From: Cordal, Elena
Sent: Thursday, March 15, 2007 4:38 PM
To: Complex Business Contract Admin
Subject: FW: TDC option to Extend Contract for 2 years

Pls see the attached letter from Monroe County Tourism Development Council. I've also included a copy of their contract.

According to the terms of the current CPA, the customer is entitled to extend the contract for an additional two years at their discretion. This letter is to request this.

Please let me know if you have any questions.

Regards,

Elena Cordal
National Account Executive
AT&T Business Systems
7650 Northwest 19th Street, Suite 600
Miami, FL 33126
OFC: (305) 569-7292
FAX: (305) 569-7392
Elena.Cordal@BellSouth.com

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From: Harold Wheeler [mailto:director@fla-keys.com]
Sent: Thursday, March 15, 2007 3:58 PM
To: Cordal, Elena
Subject: TDC option to Extend Contract for 2 years

Elena,

Maxine has asked me to send you the attached letter requesting our 2 year extension. Please confirm extension.

Harold Wheeler
Director
Florida Keys & Key West Tourist Development Council
1201 White Street, Suite 102
Key West, FL 33040
(305) 296-1552
(305) 296-0788

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3/20/2007

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GA622

BellSouth® Business Class Family of Services Customized Pricing Arrangement ("CPA") Order Attachment

Account Information:

Company Full Legal Business Name:	Monroe County Board of
Street:	County Commissioners
City, State, Zip:	1201 White Street, Suite 102
Contract Number:	Key West, FL, 33040
	BSLD-0404-132

Contact Information:

Customer Contact Name:	Jean Brohaugh
Customer Contact Phone:	305-296-1552
Account Executive:	Elena Cordal
Account Executive Phone:	305-569-7292

The Customer identified above (the "Customer") hereby enrolls in the BellSouth® Business Class Family of Services (the "Services"). The rates, discounts and other terms and conditions applicable to the Services are set forth in, and governed by, this CPA, including related Service order forms and/or Term Sheets (as defined below), the BellSouth Business Master Agreement ("BBMA") FL03-F871-00 entered into by BellSouth and Customer, and the following documents, which may be amended by BellSouth Long Distance, Inc. ("BellSouth Long Distance") and/or BellSouth BSE, Inc. ("BSE"), as applicable, from time to time (collectively, the "Governing Documents"): (a) the relevant BellSouth Long Distance Pricing Guides for Services purchased from BellSouth Long Distance which are not subject to tariff and the BellSouth Long Distance state tariffs, or similar documents required by the state regulatory body with jurisdiction over the BellSouth Long Distance tariffed Services; and (b) the BSE Pricing Guides, state tariffs, and similar documents required by the state regulatory body with jurisdiction over the BSE local Frame Relay Service. The Governing Document applicable to BellSouth Long Distance interstate Services is the BellSouth Long Distance Complex Business Interstate Pricing Guide, and the Governing Document applicable to BSE's interstate Services is the BellSouth BSE, Inc. Interstate Pricing Guide. The Governing Documents applicable to BellSouth Long Distance and BSE's intrastate Services are the applicable state tariffs or state pricing guides where the intrastate Services are provided. The BellSouth Long Distance Complex Business Services Interstate Pricing Guide, the BellSouth BSE, Inc. Interstate Pricing Guide, and all of the BellSouth Long Distance and BSE pricing guides are available at <http://www.tariffs.net/bsld/index.mv>. In addition, copies of all the Governing Documents are available during normal business hours, at BellSouth Long Distance's main office at 400 Perimeter Center Terrace, Suite 350, Atlanta, Georgia 30346. Each Governing Document is hereby incorporated into this CPA by reference. In the event of a conflict, the following order of precedence shall apply: (i) this CPA; (ii) the applicable Governing Document(s); (iii) Service Order Forms; and (iv) the BBMA.

Customer hereby enrolls for a Term of 3 Years, with the ability to extend for an additional 2 Year Term at the same terms and conditions of this CPA. During the Term of this CPA, Customer hereby agrees that Customer's Minimum Monthly Commitment ("MMC") shall be \$1,000 of Contributory Service charges.

Contributory Service charges for Dedicated Access and Private Line will be calculated after all discounts have been applied. For all other Services, Contributory Service charges will be calculated before the application of any discounts. Contributory Service charges which contribute toward



Customer Name: Monroe County Tourism Development Council
Quote #: 040300195

Customer's MMC are specifically identified in the applicable Governing Documents.

If, in any month following a three (3) month ramp up period, Customer fails to meet its MMC, Customer agrees to pay the difference between Customer's total Contributory Service charges for such month and the MMC specified above. If Customer cancels this CPA or ceases to use Services to a material extent prior to the expiration of the Term, Customer agrees to pay an amount equal to fifty percent (50%) of the MMC multiplied by the number of months remaining in the Term specified above. These charges are in addition to any other valid and outstanding Service charges which may be due.

This CPA, including the Governing Documents, any related Service order forms and Service promotions, will be governed by the laws of the State of Georgia, without regard to its conflict of law provisions. BellSouth Long Distance or BSE, as applicable, may assign this CPA at any time to a parent, subsidiary, subsidiary of its parent or any of its or its parent's affiliates.

All Services provided hereunder are offered subject to the availability of the service components required.

Should the BellSouth® Long Distance Calling Card be included with this CPA, the following apply:

- The BellSouth® Long Distance Calling Card is not transferable.
- Customer may authorize others to use the BellSouth® Long Distance Calling Card, but Customer remains responsible for all charges incurred by its use.
- If Customer's BellSouth® Long Distance Calling Card is lost or stolen, Customer is responsible for charges incurred by the use of the card until the time Customer notifies BellSouth Long Distance.

Customer hereby (a) enrolls in the following additional Promotions, Plans, Waivers, and/or Dedicated Access Service (b) acknowledges receiving the term sheet ("Term Sheet") for each such Promotion, Plan, and/or Waivers which are attached hereto and are hereby incorporated into this CPA by reference, and (c) agrees to be bound by the terms and conditions contained therein.

- **Customer Benefit Plus Promotion**

Set forth on Attachment A to this CPA is a list of select BellSouth rates that apply to the Services ordered hereunder as of the date of this CPA. Customer acknowledges and agrees that (a) Attachment A contains only a partial list of applicable Service rates; (b) the Governing Documents contain a complete list of the rates and charges that apply to the Services ordered hereunder; and (c) the rates and charges set forth in Attachment A and the Governing Documents may be amended by BellSouth from time to time in accordance with the terms and conditions set forth in the applicable Governing Document(s).

By executing this CPA, Customer grants a Letter of Agency to BellSouth Long Distance to act on Customer's behalf to order access services necessary to connect the Services to Customer. This agency authorization includes, without limitation, the removal, addition to or rearrangement of such access services.



Customer Name: Monroe County Tourism Development Council
Quote #: 040300195

In order to become effective this CPA must be executed by a duly authorized representative of Customer and delivered to and accepted by an authorized representative of BellSouth Long Distance and/or BSE. This CPA shall be effective on the date accepted by BellSouth and the Term shall commence on the first day of the next calendar month following the earlier to occur of: (1) 90 days after this CPA is signed by the Customer; or (2) the date on which a Service Component ordered hereunder is installed at a Customer location or activated in the case of calling card. For purposes of this CPA, a "Service Component" shall mean a Service port, PVC, private line, dedicated access circuit, packet service line, PIC Change, or activation of calling card. Any modification(s), interlineation(s), addition(s) supplement(s) and/or other change(s) to this CPA by Customer shall render this CPA null and void.

MONROE COUNTY BOARD OF COUNTY COMMISSIONERS

for
Monroe County Tourism Development Council

Signature: *Murray Nelson*
Printed Name: Murray A. Nelson
Title: Mayor
Date: 05-19-04

BELLSOUTH

BY: *Ana Maria Bacallao*
Authorized Representative

Printed Name: AnaMaria Bacallao
Title: Sales Manager
Date: May 7, 2004

ATTEST: DANNY L. KOLHAGE, CLERK

By: *Daniel C. Rejentis*
Deputy Clerk

MONROE COUNTY ATTORNEY
APPROVED AS TO FORM:

Suzanne Cotton
SUZANNE COTTON
ASSISTANT COUNTY ATTORNEY
Date: 5/03/04



ATTACHMENT A

(Partial List of Applicable Service Rates and Charges)

Customer Name: Monroe County Tourism Development Council

Minimum Monthly Commitment: \$ 1,000

Term Length: 3 Years

Voice Service:

Applicable Discounts (Term/Volume & Promotions)

Interstate Switched T/V Discount: 41%

Intrastate T/V Discount: 10%

Toll-Free International T/V Discount: 11%

Interstate Promotion Discount: 8%

Intrastate Promotion Discount: 8%

International Promotion Discount: 8%

Effective Rates per Minute (after all Term/Volume and Promotion Discounts have been applied)

Jurisdiction	Toll-Free	
	Dedicated	Switched
Interstate		\$0.0457
Intrastate		
Florida		\$0.0704
International		
Canada - USA		\$0.1802

Customer Name: Monroe County Tourism Development Council
Quote #: 040300195



BellSouth® Customer Benefit Plus Promotion Term Sheet

BellSouth® Business Class Family of Services

The customer identified herein (the "Customer") hereby enrolls in the BellSouth® Customer Benefit Plus Promotion (the "Promotion"). Customer represents and warrants that, concurrently with Customer's enrollment in the Promotion, Customer is signing either a new or renewal BellSouth® Business Class Family of Services Agreement (the "Services Agreement"), with a Term of one year or longer, and a MMC of \$100 or more. This Promotion cannot be combined with certain other promotions and cannot be combined with any Customized Pricing Arrangement ("CPA"), unless otherwise stated in the CPA.

Subject to the aforementioned requirements, for Services purchased under this Promotion, Customer will receive the following pricing:

- An additional 8% discount will be applied to intrastate, interstate and international inbound and outbound voice Service usage, including calling card Service usage and surcharges; and
- This discount will be applied after application of the standard term and/or volume discounts.

The intrastate discount component of this Promotion is only applicable in the following states: Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee.

This Promotion is subject to and controlled by the provisions of the Governing Document(s) applicable to the Promotion-eligible Services purchased under the Services Agreement. Any modification(s), interlineation(s), addition(s) supplement(s) and/or other change(s) to this Term Sheet by Customer will render this Term Sheet null and void.

This Promotion is coterminous with and incorporated by reference into the Services Agreement. All capitalized terms not defined herein shall have the meaning ascribed to them in the Services Agreement.

To be eligible for this Promotion, Customer must execute the Services Agreement, acknowledging enrollment in this Promotion, no later than June 30, 2004. This Promotion shall apply to eligible Services ordered under the Services Agreement, provided that at least one such eligible service is installed and activated by August 31, 2004.



Customer Name: Monroe County Tourism Development Council
Quote #: 040300195